



## Christian N. Walter

Managing Director | Global CEO & Partner



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Europe, Africa, Americas, Asia



Vienna



German, English, French, Italian,  
Portuguese

areas of expertise:



operator search  
strategic advice  
transaction services  
concepts + brands

Christian Walter joined the PKF hospitality group in 2003. Based in Vienna, he is one of the group's two global CEOs. Managing a team of about 100 consultants and associates, he has been instrumental in completing several hundred feasibility, valuation, operator search, due diligence and strategic consulting assignments around the world. In particular, Christian has a vast expertise in negotiating lease, management and franchise agreements. Christian is also in charge of the group's concepts + brands department, creating new hospitality products for operators, developers, and investors.

Having earned a Diplom-Betriebswirt (FH) degree from the Munich University of Applied Sciences, Christian complemented his education in the hospitality business at the University of Westminster in London. He has completed an executive education curriculum at Cornell University's School of Hotel Administration in Ithaca, New York. Christian gained hands-on experience at the Brenners Park-Hotel & Spa in Baden-Baden and at the Hotel Vier Jahreszeiten Kempinski in Munich before joining the PKF hospitality group.

Besides his distinctive preference for travelling, both for business and pleasure, Christian devotes himself to his activity as a lecturer at the MODUL University Vienna. He has served as Regional Vice President (EMEA Region) of the Cornell Hotel Society and has co-authored various reference books for the hospitality industry.