

# 196+ roundtable

196+ roundtable  
france+

france, monaco

paris  
(01.12.2021)

Yooma Urban Lodge Eiffel

24  
participants

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#### NOTES

1) calculated as per PKF sample; includes all  
properties with at least 100 rooms; 2) as per 31  
December 2020; 3) as per the PKF contract  
database; 4) from the viewpoint of hotel groups

## supply

1,280 properties	210,980 rooms <sup>1</sup>
86% branded rooms	94% chain affiliated rooms

### group / brand profile

- › strongest brand: **Novotel**
- › strongest group: **Accor**
- › fastest growing brand: **Résidence Domitys**
- › fastest growing group: **Domitys**
- › strongest regional brand (global presence): **Ibis**
- › fastest growing regional brand: **Ibis Styles**

## pipeline

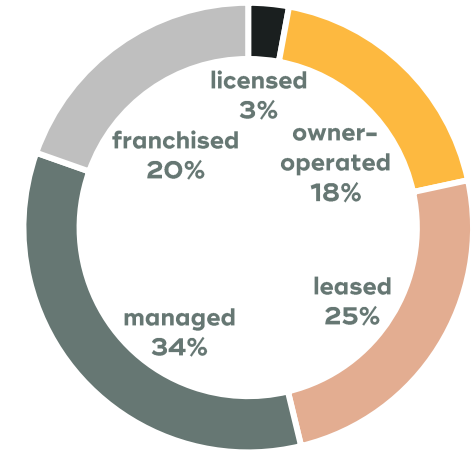
114 properties	20,684 rooms <sup>1,2</sup>
100 hotels under construction	14 planned hotels

### selected openings of 2021

- › Hôtel Cheval Blanc, Paris – **72 rooms**
- › Hôtel Bvlgari, Paris – **76 rooms**
- › Soho House Paris – **36 rooms**
- › Kimpton St Honoré, Paris – **149 rooms**
- › Domaine de Primard, West of Paris – **39 rooms**
- › Hôtel Richer de Belleval, Montpellier – **20 rooms**

## contracts

629 properties	111,406 rooms under contract <sup>2,3,4</sup>
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## key takeaways

- › Overall outlook for France is similar to Europe. Steady but upward trend. Paris region relying strongly on the international tourists has had a slower recovery compared to coastal regions. However, in the past three months the occupancy levels in some properties have reached pre-covid numbers. In contrast, some french submarkets like Marseille, Nice and Montpellier have recorded very high occupancy levels during the summer period, reaching up to 82% (Montpellier in August).
- › Based on the projection from STR, domestic leisure is expected to recover by 2022, international leisure by 2023 and domestic business by 2024. It is however still impossible to predict when the international business segment will fully recover. 52% of attendees also agreed that the leisure segment will remain the best performing segment in the next 12-18 months.
- › According to the attendees participating in our 196+ barometer survey, it is expected that in the next 3 to 5 years the top 3 best opportunities for growth in France will be serviced living (72% including aparthotels, serviced apartments, co-living, student housing, senior and assisted living), 14% resorts and 11% urban hotels.

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